

ARTICULATION AGREEMENT

Institution: Northland Community and Technical College ~~East Grand Forks~~
A.S. Degree: Associate of Science – Marketing
UMC Program: Bachelor of Science in Business Management
Marketing Emphasis

Sending Institution:
Northland Community and Technical College and ~~East Grand Forks, MN~~
Receiving Institution:
University of Minnesota, Crookston
Crookston, MN

Statement of Purpose:

This agreement has been entered into by Northland Community and Technical College, ~~East Grand Forks~~ (NCTC-EGF) and University of Minnesota, Crookston (UMC). The purpose of this agreement is to facilitate credit transfer and provide students a smooth transition from NCTC-EGF to one related degree program at UMC. It is recognized that the attached appendices shall describe the program of study at NCTC-EGF, required for transfer admission to UMC and the ***Bachelor of Science degree in Business Management (Marketing Emphasis)*** program.

Terms and Conditions of Credit Transfer:

The parties of this agreement hereby agree to the terms and condition set forth herein.

The evaluation and transfer of earned college credits shall be in full compliance with the University of Minnesota, Crookston policies and all other state and federal education policies pertaining to undergraduate credit transfer. See the admissions section in the current college catalog or <http://www1.umn.edu/commpub/umc/admission.html> for details.

Students who have completed an ***Associate of Science degree in Marketing*** at NCTC-EGF with a cumulative GPA of 2.0 or better may transfer **56 credit hours** of course work towards the ***Business Management baccalaureate*** program at UMC. NCTC-EGF program specific requirements and/or required courses are listed in Appendix A of this agreement. Students who have not completed the degree requirements at NCTC-EGF are eligible for credit evaluation at UMC.

Transfer students will have to comply with the admission requirements (GPA, admissions testing, etc.) at the University of Minnesota, Crookston. See the admissions section in the current college catalog or <http://www1.umn.edu/commpub/umc/admission.html> for details.

Applicants accepted to the UMC program must fulfill the graduation requirements of the granting institution. Recommended courses to complete the graduation requirements are identified in Appendix B.

Upon student request, each institution will forward to the other copies of transcripts from students in the program.

Both institutions will inform potential students about this program. To facilitate the success of this partnership, Northland Community and Technical College, ~~East Grand Forks~~, agrees to:

- Waive the transcript request fee for students requesting a transcript be sent to UMC.
- Place a link to UMC on its web site.

The Chief Academic Officers or designee of the collaborating institutions shall be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a periodic review of this agreement.

This agreement becomes effective on March 8, 2004, and remains in effect until terminated or amended by either party.

Sending Institution:

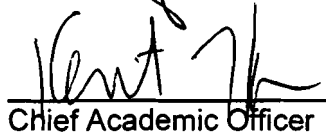
Northland Community and Technical College ~~E.G.F.~~
2022 Central Avenue Northeast
East Grand Forks, MN 56721

Receiving Institution:


University of Minnesota, Crookston
2900 University Avenue
Crookston, MN 56716

 3-31-04
President Date

 3-22-04
Chancellor Date

 3-25-04
Chief Academic Officer Date

 20 March '04
Chief Academic Officer Date

 3/31/04
Dean or Designee Date

 3-10-04
Center Director Date
Center for Business & Technology

For more information, contact the Academic Affairs Office at Northland Community and Technical College, ~~East Grand Forks~~ 218-773-4500 or University of Minnesota, Crookston 218-281-8175.

3-10-04
at

"APPENDIX B"

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UMC General Education Courses Needed:

CA 1010 Introduction to Computer Technology	1 credit
CA 1020 Spreadsheet Applications	2 credits
Comp 1013 Composition II	3 credits
Comp 3303 Writing in Your Profession	3 credits
Econ _____	3 credits
Math 1031 College Algebra and Analytical Geometry	3 credits
Lab Science electives	<u>3 credits</u>
	18 credits

UMC Business Management Core Courses Needed:

Acct 2101 Principles of Accounting I	3 credits
Acct 2102 Principles of Accounting II	3 credits
Entr 2200 Introduction to Entrepreneurship and Small Business	3 credits
GBus 3107 Legal Environment in Business	3 credits
Mgmt 3100 Managerial Finance	3 credits
Mgmt 3900 Internship	3 credits
Mktg 3310 Buyer Behavior	3 credits
Mktg 4200 Marketing Research	3 credits
Mktg 4800 Marketing Strategies	3 credits
Business electives (3xxx level)	<u>19 credits</u>
	46 credits

Articulation Summary:

Credits needed to graduate	64 credits
Transfer credits accepted	<u>56 credits</u>
Total Program Credits	120 credits